



Funding Announcement

Caple supports Shareholder Buyout at a Midlands based Healthcare Group with a £1,600,000 fully unsecured loan

Caple has supported the Shareholder Buyout of a Midlands-based Healthcare Group with a long-term, fully unsecured £1.6m loan. As with all businesses supported by Caple, the loan required no personal guarantees, floating charges or any other form of security.

The long-established Healthcare Group creates value for the NHS through the supply of innovative products, client education, service based solutions and empowering people to take control of their own health. These core offerings include optimisation of medicine management, operating primary care services, running education programmes, digital health solutions and leading pathway change. They work closely with a large number of CCGs to deliver millions of pounds of cost savings for the NHS as well as improving the lives of thousands of patients.

An opportunity arose for the current CEO to buyout two minority, silent investors and deliver prospective increased ownership in the business to the wider employee base. This opportunity would ensure that those tasked with driving the business forward and delivering on many growth opportunities would be the ones to directly benefit from their success.

The Caple team worked alongside Partner firm BTG Advisory to complete the transaction. This is the fourth deal Caple as completed alongside BTG Advisory as a Partner firm, leading to a very efficient process with start-to-finish process lasting 5 weeks. As with all deals supported by Caple there is no requirement for external, 3rd party due diligence.

“As soon as we were introduced to the Group to assist them with raising the funding to perform the buyout, we identified that the business ticked all the boxes for a Caple loan. There is a strong management team, a great track record of financial performance and a genuine rationale for the funding. The Caple process was slick enabling BTG Advisory to deliver the funding within the timescales set by management when we were engaged.”

Karl Hodson, Partner, BTG Advisory

“The Group is a hugely impressive and diverse business with enormous growth opportunities. Their drive and vision to make the end-to-end healthcare process more efficient couldn't be timelier. Enabling the employee base of the business to benefit from their hard work in developing these growth opportunities is a really well-balanced strategy and one I am sure will pay dividends in years to come”

Sean Brophy, Country Manager, Caple