



Funding Announcement

Caple supports MBO at Advanced Dynamics with a long-term, unsecured financing solution

Caple has supported the Management Buyout of West Yorkshire based Advanced Dynamics Ltd (“ADL”) with an undisclosed, long-term facility. As with all businesses supported by Caple, the loan required no personal guarantees, floating charges or any other form of security.

ADL supports consumer product manufacturing companies in the design and operation of production equipment and production lines. They specialise in the distribution, installation, repair / maintenance of machinery and the provision of advisory services to optimize equipment and production line performance. The business is focused on filling machines, and has moved very flexibly with changing market trends into ancillary offerings to provide a fully integrated solution. ADL works with clients on a partnership basis providing elevated levels of service to deliver a consistent USP to the market.

An opportunity arose for the incumbent Sales Director to buyout the founding shareholder and facilitate the start of a medium-term handover of the business. The transaction lays out a very clear strategy for where the business will be over the next 3-5 years and provides a clear incentive plan for those charged with building on ADL’s success to date.

The Caple team worked alongside International accountancy and advisory firm Mazars to fully understand the ADL business model. Mazars provided the requisite information enabling an efficient process from start to finish. As with all deals supported by Caple there is no requirement for external, 3rd party due diligence.

“It is great to be able to support such a fast growing and positive business to fulfil its funding needs, allowing it to implement the next chapter in its growth story. Caple were able to provide a flexible package that suited the business and the shareholders, and I wish the new management team all the best in what I am sure will be a successful next phase.”

Alex Baskeyfield, M&A Partner, Mazars LLP

“ADL is a sustainable, profitable and cash generative business, which benefits from a small yet close-knit workforce and a clear vision in terms of client support. Their ability to react quickly to market opportunities as business sectors evolve is hugely impressive. However, like many stable, profitable SMEs, ADL had limited debt financing options given the lack of tangible security available. It is great to be able to support Tom and the team with this transaction and we look forward to seeing their growth journey continue”

Sean Brophy, Country Manager, Caple